

# Your platform for sales and distribution!

come-into-contact.com is an international platform for establishing international business relations between commercial agents and principals from all over the world. It enables companies to find commercial agents for distributing their products beyond their own borders. come-into-contact.com is supported by the IUCAB – the worldwide alliance of national independent sales company organisations.

Each national platform of come-into-contact.com is supported by the respective national commercial agent association(s) of each country.



come-into-contact.com offers you optimal opportunities to come into contact with commercial agents in Europe, Russia and North America. Each region has its own online platform. Just start your search at [www.come-into-contact.com](http://www.come-into-contact.com).

**[www.come-into-contact.com](http://www.come-into-contact.com)**

#### Responsible organisation

IUCAB  
Internationally United Commercial Agents and Brokers  
Wiedner Hauptstraße 57  
1040 Vienna · Austria

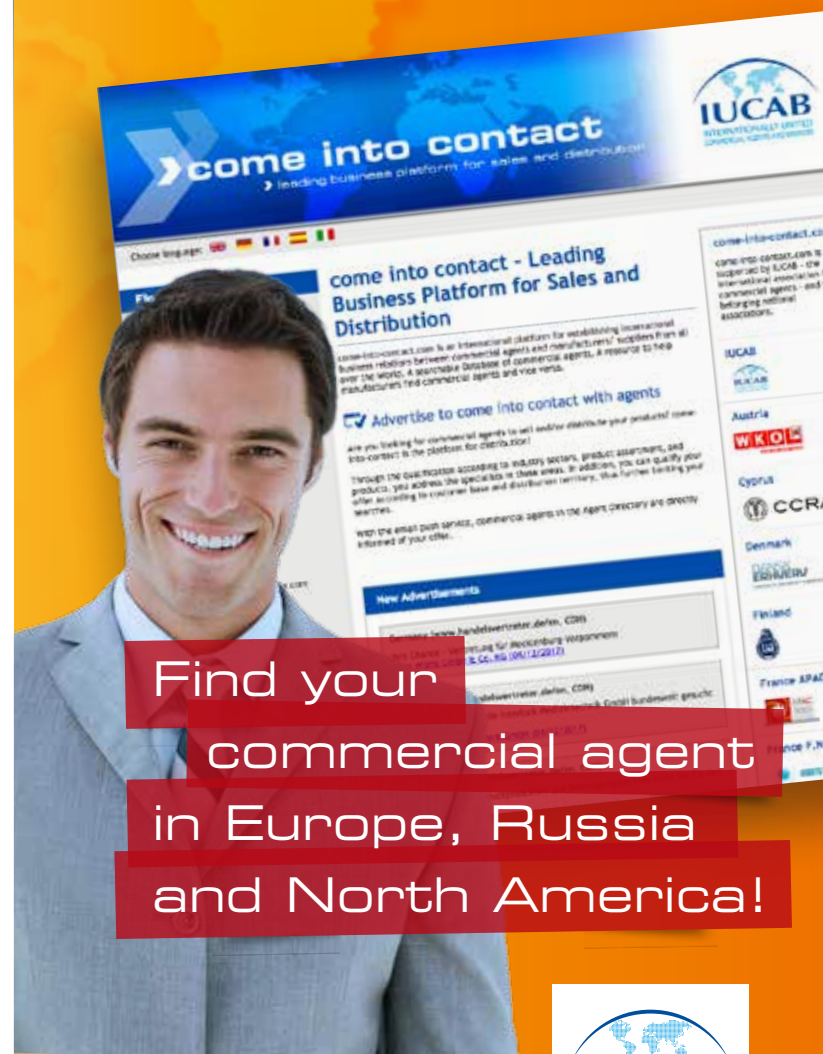
#### Operator of the platform

CDH eService GmbH  
Am Weidendamm 1 a  
10117 Berlin · Germany

#### Service provider (contractual partner), payee, marketing, service and support

INCREON GmbH  
Robert-Bürkle-Straße 3  
85737 Ismaning · Germany

Visit [www.come-into-contact.com](http://www.come-into-contact.com)!



Find your  
commercial agent  
in Europe, Russia  
and North America!



➤ **come-into-contact.com**

Leading Business Platform  
for Sales and Distribution



## Strengthen your sales!

Are you seeking to build up sales or expand your distribution? Profit from the knowledge and competence of experienced commercial agents!

### Commercial agents in Europe, Russia and North America

These countries are a part of come-into-contact.com:

Austria	Netherlands
Cyprus	Norway
Denmark	Russia
Finland	Slovenia
France	Spain
Germany	Sweden
Great Britain, Ireland	Switzerland
Greece	USA, Canada
Italy	



Commercial agents are independent sales and distribution professionals active in B2B sales in nearly all industry sectors. They arrange the sale of goods between companies at all levels of distribution on a commission basis, relieving their represented company of fixed sales costs. Commercial agents have deep knowledge of the markets and competition and are able to extensively advise their customers and principals with respect to products and sales strategies. In addition, beyond pure agency activities, they offer a variety of services.

## Place your advert for an agent at come-into-contact.com

Are you seeking commercial agents to distribute your products? Use come-into-contact.com to find the right commercial agents for your products or services quickly and easily. The qualification according to industry sectors, product assortments and products allows you to directly address the specialists in these areas. In addition, you can qualify your offer by customer and sales region and inform agents of your offer.

**Start at [www.come-into-contact.com](http://www.come-into-contact.com)**

- Choose your national platform and register
- Choose your industry and product category
- Create and publish your advert seeking an agent

Would you like to look for commercial agents in different countries and regions? No problem! You can choose among the individual platforms as you create your advertisement. All adverts appear in your shopping basket at the end.

### Email push service

With the email push service, all commercial agents that fit to your offer of a representation are directly informed of your offer.

### Profit from:

- ✓ More than 12,500 commercial agents in Europe, Russia and North America
- ✓ Qualified commercial agent profiles
- ✓ An automatic email push service for your advertisement
- ✓ The support of the IUCAB and national commercial agent associations

